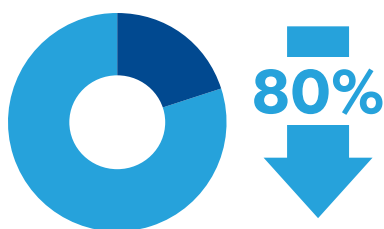


KAG Saves Manufacturer 80% in Wash Costs

Overview

A specialty manufacturer faced rising tank wash costs and inconsistent delivery reliability, threatening their ability to serve customers efficiently. KAG stepped in with a smarter, streamlined solution—ultimately cutting wash-related expenses by more than 80%.



Challenge

The manufacturer's product was notoriously difficult to clean, requiring frequent and expensive tanker washouts—sometimes exceeding \$1,000 per wash. Many shippers deemed the product incompatible with their fleets, leading to long delays, mounting costs, and gaps in customer service.

With rising transportation costs and limited shipping partners, the manufacturer needed a more sustainable and dependable solution to maintain their operations and protect customer relationships.

Solution

KAG collaborated directly with the manufacturer to develop a customized, dedicated fleet solution. Their approach included:

- **Product Compatibility Matrix:**
Allowed for back-to-back shipments without unnecessary washouts.
- **Strict Approval Protocols:**
Ensured every load adhered to safety and product integrity standards.
- **Dedicated Capacity:**
Guaranteed reliable coverage with minimized turnaround times.

Results

- Over 80% reduction in tank wash expenses
- Fewer delays and smoother transitions between loads
- A dependable team equipped to scale with future growth



Cost Savings



Increased Efficiency



Reliable Partnership

With KAG as a strategic partner, this manufacturer overcame a major logistical roadblock. KAG continues to provide cost-effective, high-integrity solutions for companies facing complex transportation challenges. When reliability, flexibility, and efficiency matter most—**KAG delivers.**

Want similar results? Let's talk about how we can serve your business.

Visit www.thekag.com/kag-tank-washing/ or call 1-800-462-0770